

# 99 STRATEGIC

Data operations and process analysis for federal buyers

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## COMPANY DATA

|            |                                                                    |
|------------|--------------------------------------------------------------------|
| Legal name | 99 Strategic Solutions LLC                                         |
| UEI        | <a href="#">UHGWK1ENMWW6</a>                                       |
| CAGE       | <a href="#">20YN1</a>                                              |
| SAM.gov    | Registered and active · renews 01 Aug 2027                         |
| Entity     | Single-member LLC, Pennsylvania                                    |
| Location   | Harrisburg, PA · performed in the U.S.                             |
| Size       | Small — 1 employee                                                 |
| PSC        | <a href="#">DA01</a> · <a href="#">DF01</a> · <a href="#">R699</a> |

## SOCIO-ECONOMIC STATUS

**Small Disadvantaged Business — self-certified.** Owner is Asian Pacific American, a group presumed socially disadvantaged under SBA rules; claimable now, no certification required. Small business under the size standard for every NAICS listed.

## CORE COMPETENCIES

- Data cleaning, normalisation and migration between systems
- Extraction and structuring of records from legacy and semi-structured sources
- Process and throughput analysis from an organisation's own operational data
- Custom tooling built to a fixed scope — delivered as something the client runs, not a report they file

## NAICS

[541611](#) Admin & General Management Consulting — **primary**

[541511](#) Custom Computer Programming

[541512](#) Computer Systems Design

[541519](#) Other Computer Related Services

[518210](#) Computing Infrastructure & Data Processing

[561410](#) Document Preparation Services

## DIFFERENTIATORS

- **Automation-first delivery.** An agent-based pipeline does the repetitive work, so the cost structure does not require a large engagement to make sense. Work that is uneconomic for a conventional firm is routine here, and larger scopes are equally in range.
- **Operator background, not just analyst background.** Years on a third-party logistics warehouse floor — high-reach forklift, picking, staging, outbound — and running shipping and receiving for heavy industrial equipment, before building the software.
- **Fixed scope, fixed price, defined measurement.** Scope and method are agreed before work starts, and how the result will be judged is agreed with them, so the outcome is not an argument later.
- **Refuses to invent numbers.** No figure is reported that was not computed from the client's own data. Unresolved records are counted and named rather than quietly dropped; anything unknown is reported as unknown.

**Available on request.** Working software rather than a slide about it: the automation runs in production for this company's own operations, and the analysis can be walked end to end on a synthetic data set. A demonstration takes about twenty minutes.